# INSIGHTS TO IMPROVE WIRTUALLY EVERY DECISION IN HEALTHCARE



### **Transformative Solutions That Power Real Results**

We're revolutionizing the industry and changing the healthcare landscape for the better. The future is in sight.

### PREMIER IS MORE THAN A GPO

We combine robust data and analytics, supply chain solutions, collaboratives, consulting and advocacy to provide exciting solutions that continuously drive healthcare forward. Better health is just the beginning.

### **WE CAN TAKE YOU THERE**

Group purchasing. Technology. Consulting. Collaboratives. Advocacy. Premier brings it all to the table, so you don't have to do the heavy lifting.

Premier is the partner you've been searching for when it comes to lowering costs, optimizing supply chain, improving safety and quality, initiating a data-driven solution, and ensuring your voice is heard when it comes to healthcare policy.

### LEVERAGING STRATEGIC INSIGHTS TO IMPACT REAL-WORLD RESULTS

With a network of more than 4,400 health systems and hospitals plus approximately 250,000 other organizations and providers, Premier has created one of the most comprehensive databases in the industry. We've developed revolutionary, award-winning technologies that help our members improve the quality of their outcomes, reduce costs and solve tomorrow's healthcare challenges today.

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### THE PREMIER DIFFERENCE

Your organization is full of potential, and Premier is committed to helping you maximize results. By delivering exceptional insights across five critical service lines, we empower our members to do more by finding and unlocking potential.

### **GROUP PURCHASING**

Healthcare organizations are constantly asked to do more with less. Premier was one of the first companies to translate the purchasing power of a healthcare alliance into significant cost savings. With more than 3,000 negotiated contracts with leading manufacturers, Premier can meet your contracting needs and ensure that you get the products and services you need, regardless of the size of your sourcing team.

### **TECHNOLOGY**

Premier's performance improvement technology and analytics platform, PINC AI™, has one of the largest comparative databases in the country and is connected to the workflows of more than 400,000 physicians. The PINC AI™ platform integrates with most electronic medical records to deliver evidence-based insights at the point of care, even as it reduces cost variability. Quickly pinpoint opportunities to generate savings and improve quality with PINC AI™.

### CONSULTING

Named Best in KLAS for Value-Based Care (VBC) consulting in 2022, Premier's experts partner with you to improve performance across your organization, from operational support to supply chain initiatives. With more than 100 billion data points backing our expertise, see how Premier's consultants and its massive database can help your organization succeed.

### **COLLABORATIVES**

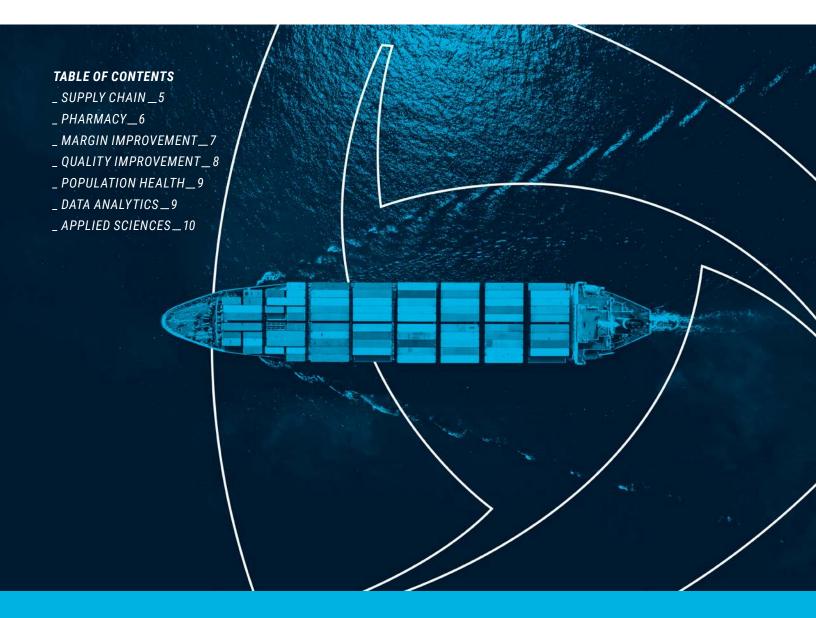
Collaborative problem solving is the future. We bring healthcare leaders together to listen and learn from one another's challenges and successes in supply chain, applied sciences, population health and quality improvement. Our collaborative approach has led to groundbreaking innovations, and by leveraging the scale of our alliance, we can propel best practices to become the standard of care.

### **ADVOCACY**

Premier is your voice in Washington, D.C., advocating on behalf of Premier members and the communities they serve. Our D.C. team understands the issues facing healthcare providers and is relentless in addressing the challenges they face in the political sphere.

### **SOLUTIONS**

Premier works tirelessly to develop the products and services members need to overcome the challenges of today and tomorrow. Driven by the twin goals of improving outcomes and reducing costs while providing seamless integration of care, Premier offers solutions focused on seven fundamental areas: supply chain, pharmacy, margin improvement, quality improvement, population health, data analytics and applied sciences.



### **NATIONAL CONTRACTING PORTFOLIO\***

Realize savings through group purchasing power.

### **CONTINUUM OF CARE SOLUTIONS**

Create a portfolio for the continuum of care with comprehensive purchasing contracts. For more information, visit premierinc.com/continuumofcare.

### **COMMITTED PURCHASING PROGRAMS**

Access enhanced value and significant cost savings through high-compliance national programs. Available to highly committed members who can coordinate supply chain decisions and maintain standardization across their facilities.

### **CUSTOM CONTRACTING**

Custom agreements for services, products and high value implants driven by Premier member groups and health systems.

### DIRECT SOURCING

Remove cost from the supply chain. Access quality products and innovative strategies that drive market change by leveraging product manufacturing, sourcing and clinical expertise at Premier and our direct sourcing subsidiary, S2S Global®. For more information visit s2s-global.com.

### **DOMESTIC RESILIENCY PROGRAMS**

Insulating products from shortages and ensuring availability via innovative partnerships with manufacturers and Premier members. To learn more about our resiliency programs, visit premierinc.com/resiliency.

### REMITRA™: ACCOUNTS PAYABLE AUTOMATION AND CASH FLOW OPTIMIZATION

A group purchasing organization (GPO) and enterprise resource planning (ERP)-agnostic, cloud based technology that is changing the way healthcare providers and suppliers transact. Extend payables by 30-60 days to hold on to cash longer. Eliminate paper and manual data entry with optical character recognition (OCR) and electronic data interchange (EDI) automation. Reduce costly check spend and earn rebates with Remitra's growing network of suppliers. For more information on Remitra™,visit remitra.com.

### **NEXERA END-TO-END SUPPLY CHAIN**

Create and implement long-term sustainable supply chain excellence via embedded experts and tactical consulting offerings. For more information on Nexera, visit <a href="nexerainc.com">nexerainc.com</a>.

### **CONDUCTIV® SERVICES**

Extend your team with our sourcing service matter experts.

### **CONDUCTIV® PLATFORM**

Optimize purchased services contracts, accelerate sourcing and achieve better outcomes



Premier's supply chain solutions can help you find savings in all areas — even the unexpected ones. Our contract portfolio, data, technology and consulting services help you improve efficiency and reduce expenses.

TO DISCOVER MORE SUPPLY CHAIN SOLUTIONS, CONTACT PREMIER AT

premierinc.com/solutions/supply-chain.

<sup>\*</sup>Core Product included at no charge with membership.

### **CONDUCTIV CONTRACTS™**

Save time, lower costs and improve your contracts by leveraging a dedicated GPO portfolio. For more information on Conductiv<sup>®</sup>, visit conductiv.com.

### **CAPVIAN™ SOLUTIONS\***

Design-to-procure solution set for capital equipment, including capital equipment planning, capital analytics and capital sourcing support. For more information, visit premiering.com/capvian.

### KIINDO™ PEDIATRIC PROGRAM\*

Helping you achieve better collaboration, better pediatric care and a better bottom line by leveraging contracts that are created specifically for the pediatric population.

## PHARMACY

Premier's pharmacy programs have <u>saved over \$100 million</u> <u>since 2018</u> with best-in-class pricing, consulting, as well as clinician and pharmacist-backed teams. You'll be supported through technology and insights, better availability of drugs in shortage, and real-time surveillance and reporting.

TO DISCOVER MORE
PHARMACY SOLUTIONS,
CONTACT PREMIER AT

premierinc.com/solutions/pharmacy.

### **AUTO-SUBSTITUTION PROGRAM**

Save money with generics.

### PROVIDEGX® PROGRAM\*

Continuous and affordable access to shortage medications from the drug shortage list. For more information about ProvideGx®, visit premierinc.com/provideGx.

### **BIOSIMILAR CONTRACTS**

Evaluate and manage U.S. Food and Drug Administration (FDA)-approved biosimilars.

### **PHARMACY SERVICES\***

Improve your pharmacy's efficiency.

### PRIVATE-LABEL PHARMACY PRODUCTS

Ensure a consistent supply of quality products while achieving savings.

### PHARMACY BENEFIT MANAGEMENT

Manage costs for covered populations.

### **COGNITIVERX® (2)**

Harness the power of artificial intelligence to put your own pharmacy purchase data to work.

### PHARMACY OPTIMIZATION

Drive product rationalization and alignment of your pharmacy services.

Part of the PINC AI™ platform.

\*Core Product included at no charge with membership.



SUPPLY CHAIN

### SUPPLY CHAIN OPTIMIZATION **3**

Realize savings opportunities and functional improvements across the continuum of care.

### **ENTERPRISE RESOURCE PLANNING 2**

Cutting-edge technology to help you meet your margin challenges today, tomorrow and beyond.

### **BUSINESS PROCESS MANAGEMENT 2**

Achieve and sustain margin improvement throughout your enterprise.

### **WORKFORCE OPTIMIZATION (a)**

Drive labor efficiencies using our consulting expertise and the only integrated benchmarking and productivity solution in the market.

### PHYSICIAN ENTERPRISE MANAGEMENT

Advance and streamline the operational and financial performance of your practices.

Part of the PINC AI™ platform.

## MARGIN IMPROVEMENT

Premier's margin improvement solutions can position your health system for long-term success by optimizing financial performance through industry leading consulting and technology.

TO DISCOVER MORE MARGIN IMPROVEMENT SOLUTIONS, VISIT premierinc.com/solutions/cost-management.





### CLINICAL SURVEILLANCE

Complement your electronic health records (EHR) with opportunities for immediate action.

### CLINICIAN PERFORMANCE MANAGEMENT .

Gain a panoramic view of clinician performance.

### **INSIGHTS**

Merge data streams, simplify, query and visualize data from a central access point. Visit offers.premierinc.com/insights.

### INFECTION PREVENTION NETWORK

Collaborate with other Premier members to improve infection control.

### CLINICAL DECISION SUPPORT **()**

Influence real, scalable change with evidence-based, patient-specific guidance in the EHR workflow. Visit stansonhealth.com.

### QUEST™ QUALITY-CARE IMPROVEMENT INITIATIVE **2**

Be part of one of the most comprehensive improvement programs in the nation.

### **REGULATORY REPORTING 3**

Achieve end-to-end compliance and satisfy regulatory requirements.

### CLINICAL DOCUMENTATION IMPROVEMENT

Realize demonstrable improvements in case mix index (CMI), coding accuracy, quality metrics, risk adjustment and physician alignment.

### PROFESSIONAL LEARNING AND CERTIFICATION

Online, end-to-end education management.

Part of the PINC AI™ platform.



## QUALITY IMPROVEMENT

Premier makes quality improvement simple. On average, our embedded clinical performance improvement programs have generated 9:1 return on investment for our members. At the same time, our database lets you benchmark against data from 1,150 facilities amounting to 45 percent of all U.S. discharges.

FOR MORE QUALITY IMPROVEMENT SOLUTIONS, VISIT premiering.com.



### POPULATION HEALTH MANAGEMENT COLLABORATIVE

Access benchmarking analytics from 1.3 million Medicare beneficiaries. Visualize your accountable care organization populations' cost and utilization by key service categories and effectuate change more rapidly.

### **BUNDLED PAYMENTS 3**

Accelerate performance, reduce costs and improve care with bundled payments.

FOR MORE INFORMATION ON POPULATION HEALTH SOLUTIONS, VISIT products. premierinc.com/population-health.

## NALYTICS

Our PINC AI™ data and analytics solutions take an outcomes-driven approach. We help you meet the challenges of determining what data you need, when it's delivered and who needs to view it. Our data solutions are easily scalable, so they can grow right along with your data assets and organization.

### DATA MANAGEMENT SERVICES

Data acquisition, transformation and integration services delivered to you.

### **ENTERPRISE ANALYTICS 2**

Self-service analytics platform and data warehouse accessible from anywhere.

### SERVICE LINE ANALYTICS

Pinpoint high-value opportunities through integrated cost and quality analytics.

Part of the PINC AI™ platform.

WHICH OPTION BEST SUITS YOUR ORGANIZATION? CONTACT PREMIER AND LET US HELP YOU FIND THE RIGHT FIT FOR YOUR NEEDS. 877-777-1552



### APPLIED RESEARCH AND ANALYTICS

Tokenized PINC AI™ Healthcare Database (PHD) with 240 million unique patients, covering 20+ years and 1 billion points of HIPAA-compliant data that can be linked to other data sources making it ideal for regulatory use.

### PROVIDER AND PATIENT ENGAGEMENT

Gather insights, share knowledge and address business challenges by engaging directly with stakeholders.

### CLINICAL DECISION SUPPORT **>**

Promote the adoption of interventions that have proven effective into routine practice.

### **SCIENCE IMPLEMENTATION 2**

Improve outcomes and quality of care by integrating evidence-based practices.

### PROSPECTIVE AND RETROSPECTIVE RESEARCH

Accelerate care alignment with evidence-based guidelines and best practices.

### CLINICAL TRIALS -

Ability to "flip the funnel" on clinical trial recruitment supporting shorter timelines and faster go-to-market capability. Application of PHD to natural language processing (NLP) and artificial intelligence (AI) across 48M lives and 9,500 sites.

### **COLLABORATIVES 2**

Take advantage of continuous educational offerings, from webinars to customized education.

Part of the PINC AI™ platform.

### APPLIED SCIENCES

### PINC AI™ APPLIED SCIENCES: NEW NAME, SAME UNMATCHED DATA

PINC AI™ Applied Sciences (PAS) utilizes a database composed of 20+ years of de-identified data from more than 1,000 hospitals. As your leading research and analytics partner, PAS can support providers, manufacturers and academia with our solutions offered across five key domains.

OUR GOAL IS TO ANSWER TOMORROW'S HEALTHCARE QUESTIONS TODAY.

FIND OUT HOW PINC AI™
APPLIED SCIENCES CAN
BENEFIT YOUR ORGANIZATION.
VISIT products.premierinc.com/
applied-sciences.



# INSIGHTS TO IMPROVE VIRTUALLY EVERY DEGISION IN HEALTHCARE

### **Become a Premier Member**

Through the collaborative power of the Premier alliance, we will lead the transformation to high-quality, cost-effective healthcare.

